

May 30th, 2017

Mike Tevelonis Botanics Wholesale 31701 SW 194th Ave Homestead Florida 33030 USA

Dear Mike,

We are currently between projects and I am taking some of this free time to contact people who have made our projects successful. I want to thank you and Botanics Wholesale for your consistent and expert services.

My first visit to Botanics Wholesale was in 1996, the year I created Craig Collins Intl. In searching for producers of high quality plants, suitable for export to the Caribbean Islands, I remembered Botanics Wholesale from previous work while practicing in Florida. At that time I was very impressed with the organization of the nursery, the plant diversity, plant quality and Jack Milers knowledge and commitment to quality service. Through the years we developed a good working relationship and a visit to the nursery became a routine event during visits to Florida.

More recently, when we first met in 2012, the real estate development realities were very different and more demanding. You impressed me greatly with your plant knowledge, plans for the nursery reorganization and expansion and positive attitude. Our instincts were correct in that you had the ability to make things happen for us. Typically, our plant and material orders started in a straightforward manner but in many instances became complicated due to evolving schedule and budget issues. Your expertise and patience in guiding us through the best options in consolidating and shipping to ultimately satisfy our clients has been a great relief.

As a Landscape Architect I am very aware that our clients have entrusted us with realizing a dream. Again I want to thank you and Botanics Wholesale for your part in making our designs come to reality. It's never easy, especially when shipping plants overseas and establishing them in a new environment. I do strongly believe that your expertise in growing high quality plants, the species you produce and your expertise in careful loading and shipping as well as advice is of great benefit to us. I look forward to our future projects!

Best regards,

James

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